

15168 La Paz Drive Victorville, CA 92392 Mail Code: CAS18CUS Jeff Patton-Sr. Staff Consultant/Manager National Sales Support

10 February, 2005

Lenny Laskowski LJL Seminars 430 Freeman Avenue Stratford, CT 06614

Dear Lenny,

I would like to thank you for the outstanding seminar you recently conducted on behalf of Verizon's National Sales Support Team. Your seminar, Simply Speaking.. Selling Yourself and Your Ideas! was exactly the type of hands-on, practical skills transfer that we were looking for!

I also want to thank you, for your very thorough preparation and the quality of the materials that you provided to our group. Much of the anecdotal feedback that we have received truly speaks very positively to your professionalism and method of delivery. As our group makes presentations for a living, you were able to speak to them in a language familiar to them and to provide them with tips and techniques with which they were previously unfamiliar. The participants left your seminar energized and with an increased level of confidence in their abilities to make professional presentations.

I have, and will continue, to recommend your services to others within our Company and anyone interested in any of your engaging and informative seminars

Thank you,

Jeff Patton Senior Staff Consultant/Manager National Sales Support Team